

# AMERICAN RIVER HARDWARE SERVICES

## Business to Business (B2B)

American River Ace Hardware is more than just *your* neighborhood hardware store. We're also a commercial supplier. With over 23,000 products available in our retail store, 37,000 additional items available in our regional warehouses and a broad range of specialty items from preferred vendors, American River Ace Hardware can meet your business' specific needs

In addition to our product selection we offer a number of valuable services such as computer paint matching, propane exchange, key duplication including micro-chipped keys, entry lock re-keying, pipe cutting and threading, window and door re-screening and new screen construction, a professional sharpening service for fine cutlery, woodworking tools and blades, lawn and garden tools, chainsaw chains and fabric and utility scissors, as well as assembly and delivery of most products that we offer.

Here at American River Ace Hardware we are dedicated to being your helpful hardware store by specializing in all types of businesses such as:

- Property Management
- Municipalities
- Schools
- Churches
- Contractors
- Retail Businesses

**Service and Personal Attention.** Perhaps the most important benefit you can expect will be personal attention and service. We have been providing world-class service for over 19 years in our current location.

We understand that as a business you need quick access to products and services. We promise to be responsive to your needs and many of the products we offer can be available within 3 business days. We are available by phone during normal business operating hours (Monday-Saturday 7:00 am to 8:00 pm, Sunday 8:00 am to 7:00 pm), and we are also available to take calls directly through our Commercial Sales Manager during off business hours. All calls that are not answered immediately will be returned promptly. We stand ready to facilitate any requests you may need as well as quotes that you may have—whether it is a single item that you use daily in your business, or a group of hard to find specialty items for a current job!

**Expertise.** We have a seasoned sales staff that has a combined total of over 100 years of experience in hardware related business. We know hardware, and we know what our business customers need.

**Sales Team.** We have a dedicated Sales Manager and support staff ready to service your business' needs.

**Product Selection & Availability.** Along with the more than 23,000 items available in our store and the additional 37,000 items in our regional warehouse, we also offer an extensive Commercial/Industrial supply program for our valuable business customers such as your company. This program rivals the largest Commercial/Industrial suppliers nationwide in both price and selection. Items in our store are available and ready to pick up during normal operating hours. We can order items from our warehouse, and in many circumstances can have those items in our store within hours, and for items that we order directly from our extensive list of vendors, we can usually have within 3-5 business days.

**Convenience.** You have more important things to attend to beyond procuring products and services you need to service your customers. We offer multiple resources for placing orders and submitting bids. We currently can accept orders or bids via fax, phone, or email 24 hours a day which will allow you to place orders on your own schedule—not just ours.

**Delivery.** Our delivery program can save your business money. Why send a \$40 per hour employee over to pick up products when we can have it delivered to your location. Delivery will also help to get the products you need quicker.

In addition to all the items you would expect us to offer we also supply:

- Abrasives & Cutting Tools
- Adhesives, Chemicals & Tapes
- Construction & Outdoor Equipment
- Electrical
- Fasteners (One of the largest selections in Northern California)
- Hand & Precision Tools
- Heating & Cooling
- Janitorial & Sanitation
- Material Handling
- Office Supplies
- Welding
- Safety & Security
- Signs & Identification
- And Much More...

Please stop by our store or call our Commercial Sales Manager, Justin Eubank, directly at 916-239-2549, and we will be glad to help!